

YOUR NETWORK.
DESIGNED-TO-PERFORM.

LEADERS ROUNDTABLE

DATA ARCHIVING FOR SAP

INCREASE OPERATIONAL SAVINGS INCREASE EFFICIENCIES LOWER RISK

OCTOBER 27, 2020







We are delivering a **service model** responding to enterprises' most complex connectivity needs.

Designed-to-Perform, our solutions integrate bespoke infrastructure engineering, cost optimization intelligence and centralized management.





Designed-to-Perform

Infrastructure

Solve network design issues with objectivity and transparency

Engineer leading technical solutions using multi-vendor solutions – taking the guesswork out of procuring routes globally

Deliver on-time with reliable proven partners



Designed-to-Optimize

Cost Management

Vendor-agnostic helping you make the most difficult and sensitive connectivity decisions saving you time and money

Comprehensive and objective analysis not tied to a commission or revenue targets

Simplify network provisioning costs and complexity



Designed-to-Simplify

Account Support

Manage relationships that deliver results with the highest levels of oversight within our carrier partners

Account expertise, continuity, and consistency

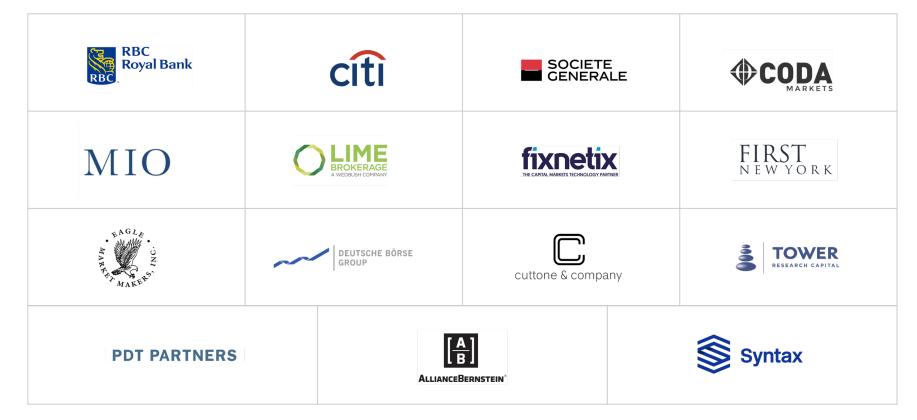
Aquablue Intelligence Platform uses our proprietary portal to manage inventory

Best NOC practices eliminate the need for constantly tracking maintenance and trouble tickets



Partial Client List







Technology Portfolio





PRIVATE NETWORKS

Layer 2

Layer 3 (MPLS)

SD WAN



POINT-TO-POINT / PRIVATE LINES

Wave

Ethernet

Dark Fiber

Low Latency Solutions

Fiber

RF / Wireless



DEDICATED INTERNET

Fiber Based

DSL/Cable

Wireless



CLOUD CONNECTIVITY

AWS

Azure

Others



CONSULTING SERVICES

RFP Creation and Management
Data Center Design and Relocation
Cost Reduction Implementation

Network Design



TIME SYNCHRONIZATION

Enabling you to maintain a singular time source globally



Leadership

Chris Marino

Chief Executive Officer



Jim Erickson

Senior Vice President of Sales



Tamir Barsik

Senior Vice President of Operations



Gary Prestipino

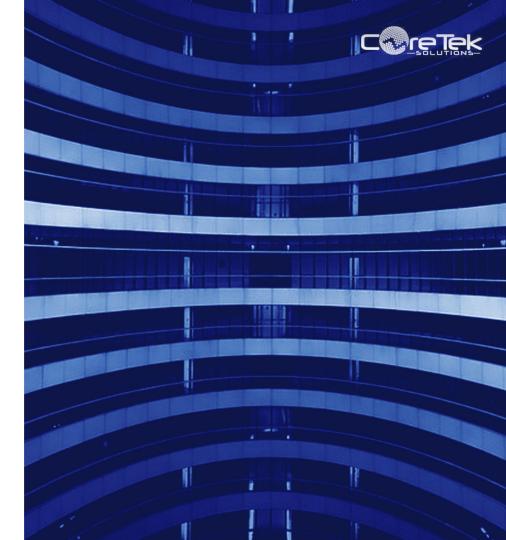
Vice President of Client Services



Joseph Sestito

Vice President of Service Delivery









Data Archiving for SAP



BOB PEATTIE coo



JIM PASCHKE cto

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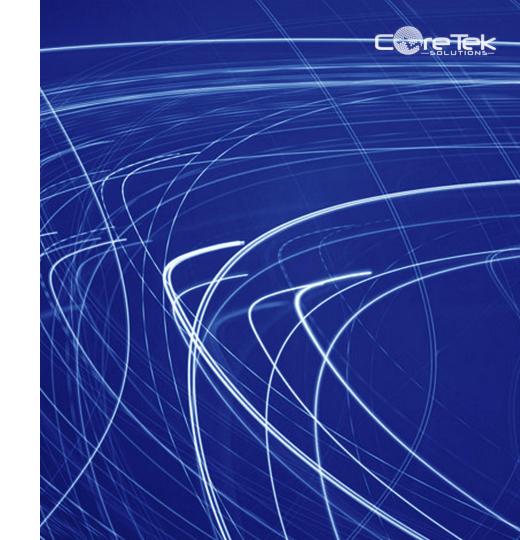
Q & A





The Challenge

- Having a Data Archiving Strategy Process To Ensure System Performance And Data Integrity
- Maintaining the Data Archiving Strategy Processes
- Retrievable Data For Business Transactions And Audit Compliance Needs
- Reduce System Cost



Benefits

- Reduce Database Immediately By 30% to 40%
- Control Long-Term Data Growth
- Improve Efficiency And User Productivity





Benefits continued

- Prepare Data For SAP S/4 HANA Migration
- Reduce Time For Backups And Upgrades
- Mitigate Audit Risk
- Reduce SAP TCO





How We Can Help

- Plan And Implement An Effective SAP Data Archiving Strategy
- Utilize Proven Product Methodology
- Provide Analysis And Implementation Services:
 - SAP Data Archiving For ECC
 - Readiness for SAP S/4 HANA
- Reduce Space By Archiving Older Data
- Continued Support as SAP Data Archiving As A Service





Summary Strategy Document



Customer: Summary Archiving Strategy Document

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_	Archive	Space		
Seq	Object	Addressed		
1	FI_DOCUMNT	2,677,341,75		
2	MM_EKKO	1,723,853,44		
3	MM_EBAN	1,368,724,45		
4	COPAA_US01	1,233,544,92		
5	Custom ZABC	1,004,083,14		
6	FI_SL_DATA	980,541,91		
7	CO_ITEM	954,645,55		
8	BC_DBLOGS	541,921,68		
9	/IRM/IPCR	495,355,12		
10	RV_LIKP	389,179,68		
11	CHANGEDOCU	389,053,52		
12	/IRM/GCR	341,817,42		
13	RL_TA	299,454,92		
14	MM_MATBEL	259,084,91		
15	/IRM/IPBKP	252,216,39		
16	COPAC_US01	236,573,36		
17	BC_SBAL	221,475,82		
18	SD_VBRK	182,193,68		
19	CO_TOTAL	173,499,60		
20	SAP Office	167,586,24		
21	SD_VBAK	161,174,93		
22	CO_COPC	158,749,48		
23	MM REBEL	122,952,36		
24	MM SPSTOCK	121,235,83		
-	Total DR Space	18 514 636 57		

_												
		Proposed In-scope objects for Archiving by Phase					Candidate space Exp		Exp space to archive		Results and Tracking	
1		Archive		Area /	Space	Resid	Candidate	Archiving	Expected Space	Sub-total	Actual	Perform
	Seq	Object	Description	Phase	Addressed	Yrs	Space	Efficiency	Arch'd	by Phase	Results	to Est'd
6	1	BC_DBLOGS	Archiving Changes to Customizing Tables	1	541,921,680	1	270,960,840	100%	270,960,840		261,923,012	97%
0	2	BC_SBAL	Archiving Object for Application Log	1	221,475,824	0.2	199,328,242	100%	199,328,242		188,293,910	94%
6	3	IDOC	IDoc - Intermediate Document	1	33,252,468	0.5	24,939,351	70%	17,457,546		18,223,321	104%
4	4	IDOCREL Cleanup	IDOCREL Cleanup	1	23,743,864	0.5	17,807,898	70%	12,465,529	500,212,156	12,725,870	102%
0	5	FI_DOCUMNT	Financial Accounting Documents	2	2,677,341,756	3	1,947,157,641	80%	1,557,726,113		1,494,079,122	96%
6	6	COPAA_US01	Profitability Analysis	2	1,233,544,924	3	897,123,581	100%	897,123,581		157,392,452	18%
2	7	FI_SL_DATA	FI Special Ledger: Totals and Line Items	2	980,541,916	3	713,121,393	95%	677,465,324			0%
0	8	CO_ITEM	CO Line Items	2	954,645,552	3	694,287,674	100%	694,287,674	3,826,602,692		0%
0	9	MM_EKKO	Purchasing Documents	3	1,723,853,440	3	1,253,711,593	80%	1,002,969,274			0%
8	10	MM_EBAN	Purchase Requisitions	3	1,368,724,456	3	995,435,968	80%	796,348,774	1,799,318,049	160,129,227	20%
0	11	SD_VBAK	Sales Documents	4	161,174,936	3	117,218,135	70%	82,052,695			0%
.0	12	SD_VBRK	Billing Documents	4	182,193,680	3	132,504,495	70%	92,753,146			0%
8	13	RV_LIKP	Deliveries	4	389,179,688	3	283,039,773	80%	226,431,818			0%
6	14	MM_MATBEL	Materials management: Material document	4	259,084,916	3	188,425,393	100%	188,425,393	589,663,053		0%
2		CHANGEDOCU	Change Documents	2,3,4	389,053,520	3	282,948,015	30%	84,884,404			0%
4		Live on SAP since	2010		11,139,732,620		8,018,009,992		6,800,680,353		2,292,766,914	61%
4		Years Live on SAP	11		60%		43%		37%			
0												
8		Project Phase Overall Status		Status	Pct complete	Project Notes for this Phase			Action Items for this Phase			
0		Phase 1 - Technical data			96%	Complete						
6		Phase 2 - Financials			43%	Complete up thru 2016			Obtain signoff from user			

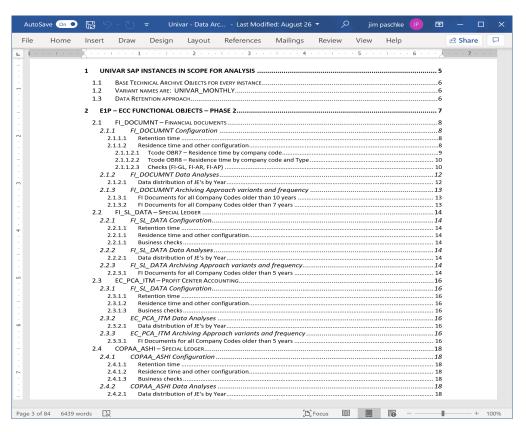
Project Phase Overall Status	Status	Pct complete	Project Notes for this Phase	Action Items for this Phase		
Phase 1 - Technical data		96%	Complete			
Phase 2 - Financials	0	43%	Complete up thru 2016	Obtain signoff from user		
Phase 3 - Procurement		9%	Started requisitions	Begin 3rd-party PO's		
Phase 4 - Sales and distribution						
Phase 5 - TBD						



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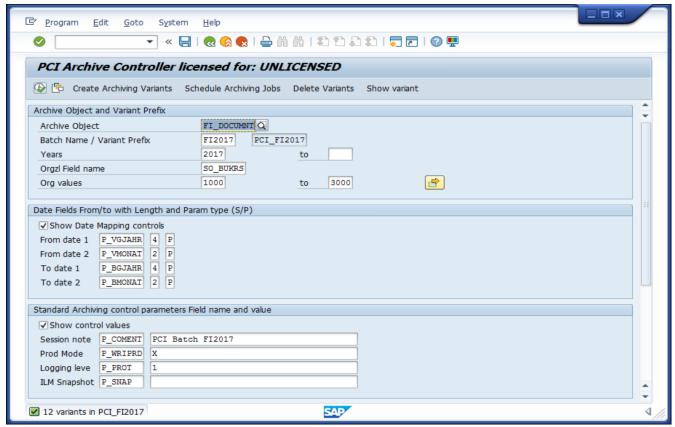


Demo Walkthrough











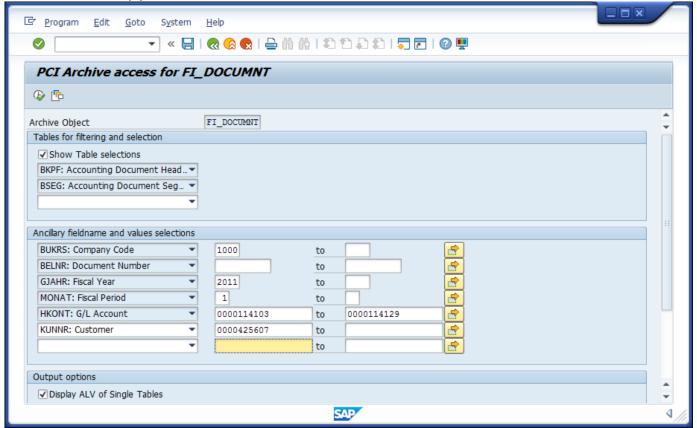
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PCI Archive Viewer and Connector Solutions



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U.S. Provisional Application No. 63/072,403



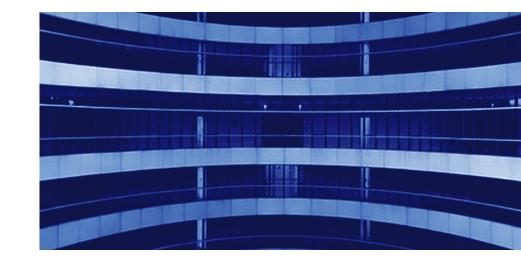


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Getting Started

- Complimentary SAP Assessment
- Analyze Non-Confidential Data Utilizing DB02 Reports Provided By Customer
- Provide A Detailed Report Within 48 Hours







Q & A





THANK YOU

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